A lot of trial lawyers and family lawyers get us involved right at the beginning when they realize that it's a big issue or a high net worth litigation, and they know that an appeal is likely, or they want to increase the chance of success for their client. I really like to think of it as it's like we're instantly a team with that trial lawyer.

Different things happen. Sometimes the client retains us and the trial lawyer really takes a back seat and we work directly with the client. And then other times when the trial lawyer wants to stay involved, or it makes sense for the trial lawyer to stay involved, then we can handle cases on a co-counsel basis where the trial lawyer does a lot of the factual aspects of the case, and then we come in and help with mostly the legal aspects of the case. And so that can take less time, so it's not as expensive for the client. We're very flexible. We can work with different people all over the state.

And distance does not matter in our situation because most everything occurs by telephone or email and e-filing. And so we work all over the state and with different lawyers. At the trial support level, not only am I there, but because of internet connection and laptops, while I'm sitting there, not only does the trial lawyer and the client have me, but they have my whole team available via email and messaging. So if there's a specific issue that comes up during the trial, not only do they have me to assist, but I also have my team available standing by to do some further research while other things are going on. By having an appellate lawyer on board to assist as different issues arise, that can help the client have their mind put it in use, and as a result also have a greater client satisfaction of the whole process.